Victor Esparza

APPAREL PRODUCT DEVELOPER

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SUMMARY

Apparel product developer with 4 years taking women's and juniors' styles from design hand-off to bulk production. Handles costing, tech packs and the production calendar in PLM, negotiates with domestic and overseas vendors and keeps 150 styles a season on time and on margin.

EXPERIENCE

Apparel Product Developer
01/2024 - Present

Arts District Apparel
Los Angeles, CA

Women's and juniors' apparel brand selling to off-price and specialty retailers.

- Manage product development for **150** styles a season, from design hand-off to bulk approval.
- Negotiate costing with 7 overseas vendors, saving an average $0.85 per unit on 2025 bulk orders.
- Update tech packs in PLM so every sample request carries current specs, trims and artwork.
- Coordinate the production calendar with design, sales and 3 factories, holding on-time delivery at 94%.

Assistant Product Developer
07/2022 - 12/2023

Vernon Garment Works
Vernon, CA

Cut-and-sew manufacturer with domestic and China production.

- Tracked 400 samples a year and followed up on late protos with vendors in Los Angeles and China.
- Compiled cost sheets for 80 styles a season, flagging styles over target margin for redesign.
- Sourced fabrics and trims from 15 local suppliers for quick-turn reorders.
- Checked pre-production samples against approved tech packs before bulk cutting.

Production Intern
06/2021 - 09/2021

Boyle Heights Denim Co.
Los Angeles, CA

Denim brand with an in-house wash house; summer internship.

- Logged 60 wash and fit samples a week in the sample tracker.
- Compiled fabric yield data for 25 jeans styles to support costing.
- Supported 4 fit sessions a month by recording measurements.

SKILLS

Product Development · Costing · Tech Packs · PLM · Production Calendar · Sample Tracking · Fabric Sourcing · Vendor Negotiation · Microsoft Excel · Communication Skills

EDUCATION

Bachelor of Science
06/2022

California State Polytechnic University, Pomona
Pomona, CA

Apparel Merchandising and Management