

Jane Doe

Assistant Store Manager - Sales

example@email.com

123-456-7890

New York, USA

website.com/example

linkedin.com/in/example

portfolio.com/example

Summary

Results-driven sales professional with 4+ years of experience in retail sales, seeking an Assistant Store Manager - Sales position where I can utilize my skills and experience to drive sales growth and improve customer satisfaction.

Experience

Assistant Store Manager - Sales

2020-Present

ABC Retail Corporation

New York, USA

Assistant Store Manager - Sales

- Increased sales revenue by 15% within 6 months through effective sales strategies and team leadership
- Improved customer satisfaction ratings by 10% through implementation of customer-centric initiatives
- Managed a team of 10 sales associates and provided coaching and training to improve sales performance

Sales Associate

2018-2020

DEF Retail Inc.

New York, USA

Sales Associate

- Consistently met or exceeded sales targets, with an average sales increase of 20% per quarter
- Provided exceptional customer service, resulting in a 90% customer retention rate
- Collaborated with the sales team to achieve store sales goals and objectives

Education

Bachelor's Degree in Business Administration

2015-2019

JKL University

New York, USA

Business Administration

3.5/4.0

Skills

Sales Leadership
Customer Service
Team Management
Time Management
Communication
Microsoft Office

Languages

English Native

Hobbies

Reading industry publications and attending retail conferences to stay up-to-date on industry trends

Certificates

Retail Management Certificate

2019

GHI University

Completed a course in Retail Management and completed a certification program in Sales Leadership

Awards

Sales Achievement Award

2020

ABC Retail Corporation

Recipient of the Sales Achievement Award for exceeding sales targets by 25%

Customer Service Excellence Award

2018

DEF Retail Inc.

Winner of the Customer Service Excellence Award for achieving a 95% customer satisfaction rate

References

John Smith, Store Manager
Supervisor example@email.com