# Jonathan Reyes

## Associate General Counsel

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## SUMMARY

Associate general counsel with 9 years in health care law, advising a 6-hospital system with 14,000 employees on physician contracts, HIPAA and fraud and abuse rules. Leads negotiation of payer and joint venture deals, manages 3 attorneys, and briefs executives and the board on legal risk.

## EXPERIENCE

### Associate General Counsel

03/2022 - Present

Cascade Ridge Health

Seattle, WA

*Nonprofit health system with 6 hospitals and 90 clinics in western Washington.*

- Lead a team of **3** attorneys and 2 paralegals handling 1,100 contract requests a year.
- Structure physician contracts and medical director agreements under Stark and Anti-Kickback rules, approving 250+ a year.
- Direct HIPAA breach response and investigations, closing 40 incidents last year without a federal penalty.
- Brief the CEO, CFO and board audit committee each quarter on litigation management and regulatory compliance.

### Counsel

06/2019 - 02/2022

Puget Valley Medical Group

Tacoma, WA

*Multispecialty medical group with 300 providers.*

- Negotiated payer contracts and 2 surgery center joint ventures worth **$85M** in annual revenue.
- Ran contract drafting for the group, cutting standard agreement turnaround from 3 weeks to 6 days.
- Coordinated outside counsel on 12 malpractice and employment cases.

### Associate

09/2017 - 05/2019

Hargrove Lind PLLC

Seattle, WA

*Health care regulatory and transactions practice.*

- Performed legal research on federal and Washington health care rules, writing **50+** memos.
- Managed due diligence for 9 clinic acquisitions, tracking 2,000+ contracts in Microsoft Office workbooks.
- Represented hospitals in 6 Medicare reimbursement appeals.

## SKILLS

- **Contract Drafting**
- **Negotiation**
- **Physician Contracts**
- **HIPAA**
- **Regulatory Compliance**
- **Litigation Management**
- **Legal Research**
- **Microsoft Office**
- **Sound Judgment**
- **Executive Presence**

## EDUCATION

### Juris Doctor (J.D.)

University of Washington School of Law

Law

Seattle, WA

05/2017

## CERTIFICATES

### Admitted to Practice, State of Washington

Washington State Bar Association

11/2017