Victor Anand

Career Consultant

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SUMMARY

Career consultant with 5 years of career coaching for engineers, analysts and recent graduates, covering search plans, resume writing and technical interview coaching. Manages a book of 35 active clients and teaches LinkedIn and networking sessions for 2 professional associations. Uses career assessments and salary data to set realistic goals.

EXPERIENCE

Career Consultant

03/2024 - Present

Harbor Point Career Consulting

San Diego, CA

Private career consulting firm for tech, biotech and engineering professionals.

- Consult with **35** active clients on target roles, search plans and weekly progress goals.
- Conduct mock technical and behavioral interviews, with clients reporting twice as many final-round invites.
- Develop LinkedIn and networking sessions for 2 engineering associations, reaching 400 members.
- Analyze salary data in Excel from posted pay ranges to prepare clients for salary negotiation.

Engineering Career Advisor

08/2021 - 02/2024

Pacific Coast Polytechnic Institute

San Diego, CA

Private engineering school with 4,000 students.

- Advised 500 engineering and computer science students a year on internships and job offers.
- Organized an engineering career fair that grew from 45 to 90 employers in 2 years.
- Taught a 1-credit career course to 120 students each fall, with workshop facilitation by industry guests.
- Created a resume template for engineering students that 3 departments now require.

SKILLS

- **Career Coaching**
- **Interview Coaching**
- **Resume Writing**
- **LinkedIn**
- **Career Assessments**
- **Salary Negotiation**
- **Workshop Facilitation**
- **Excel**
- **Communication Skills**

EDUCATION

Master of Science

San Diego State University

Counseling

San Diego, CA

05/2021

CERTIFICATES

Certified Career Services Provider (CCSP)

National Career Development Association

04/2022