

Robert Castellano

Chief Estimator

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SUMMARY

Chief Estimator with 14 years in heavy civil construction, leading bids for highway, bridge and water projects up to \$120M. Builds estimates from crew, equipment and production rates in HCSS HeavyBid, applies construction means and methods from field time, and manages a department of 6 estimators.

EXPERIENCE

Chief Estimator

01/2020 – Present

Delta Valley Constructors

Sacramento, CA

Heavy civil contractor self-performing earthwork, structures and paving for public agencies.

- Lead a team of 6 estimators bidding **\$700M** a year in Caltrans, county and water district work.
- Set crew sizes, equipment spreads and production rates in HCSS HeavyBid for every bid over \$10M.
- Plan construction means and methods with superintendents, cutting \$3.4M from a bridge replacement bid.
- Present bid strategy and risk reviews to company owners in PowerPoint before each major bid.

Senior Estimator

03/2016 – 12/2019

American River Civil

Rancho Cordova, CA

Civil contractor for roadway, grading and underground utility projects.

- Estimated 80+ public works bids up to \$45M, winning \$160M in roadway and pipeline contracts.
- Prepared earthwork takeoffs from survey surfaces, balancing cut and fill to reduce import by 30%.
- Solicited quotes from 40 subcontractors and DBE firms per bid, meeting every participation goal.

Estimator

06/2012 – 02/2016

Sierra Grade & Paving

Roseville, CA

Grading and asphalt paving contractor for developers and municipalities.

- Priced 200 grading and paving bids in estimating software and Microsoft Excel with field-verified rates.
- Tracked actual costs on 25 jobs and fed the results back into the company cost database.
- Wrote bid forms, schedules of values and submittals for city and county projects.

SKILLS

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|----------------------------------|----------------------|---|
| • HCSS HeavyBid | • Earthwork Takeoffs | • Leadership |
| • Estimating Software | • Bluebeam | • Written and Verbal Communication Skills |
| • Construction Means and Methods | • PowerPoint | |
| • Microsoft Excel | • Production Rates | |

EDUCATION

Bachelor of Science

05/2012

California State University, Sacramento

Sacramento, CA

Civil Engineering

CERTIFICATES

Certified Professional Estimator (CPE)

06/2018

American Society of Professional Estimators