Daniel Brennan

Corporate Development Analyst

Corporate development analyst with 2 years in finance at Seattle-area software companies, supporting acquisitions, minority investments and partnership deals. Builds financial modeling and valuation work in Excel, writes deal memos in Word and PowerPoint for the CFO, and tracks a pipeline of 120 potential targets.

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EXPERIENCE

Corporate Development Analyst

08/2025 - Present

Puget Cloud Systems — Seattle, WA

Public B2B software company with $900M in annual revenue.

- Build acquisition models with cost savings and accretion analysis for 4 deals, including a $95M purchase.
- Maintain a pipeline of 120 software targets in Salesforce, scoring each on product fit and size.
- Write investment memos in Word and PowerPoint for the CFO and board on valuation, risks and returns.
- Coordinate due diligence calls with product, legal and HR teams for 2 closed acquisitions.

FP&A Analyst

07/2024 - 07/2025

Rainier Health Technologies — Bellevue, WA

Healthcare software company with 1,100 employees.

- Built monthly forecast models in Excel for a $300M revenue business.
- Prepared variance analysis for 6 department heads, explaining every gap above $250K.
- Automated board reporting packs, cutting monthly reporting time by 2 days.
- Analyzed pricing data for 900 customers to support a renewal price increase.

Finance Intern

06/2023 - 08/2023

Cascade Mountain Outfitters — Seattle, WA

Outdoor retailer with 30 stores.

- Built an Excel store-level profit model covering 30 locations.
- Reconciled monthly vendor rebates worth $1.4M for the accounting team.
- Presented a lease renewal analysis for 4 stores to the finance director.

SKILLS

Financial Modeling
Valuation
Excel
Word
PowerPoint
Due Diligence
Accretion Analysis
Variance Analysis
Salesforce
Communication Skills

EDUCATION

Bachelor of Arts

06/2024

University of Washington

Seattle, WA

Economics

CERTIFICATES

Financial Modeling & Valuation Analyst (FMVA)

12/2024

Corporate Finance Institute