Nathan Wolfe

Corporate Development Associate

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Summary

Corporate development associate with 5 years in investment banking and corporate development, now sourcing and executing acquisitions for a $3B medical device company. Owns financial modeling, valuation and integration cases, applies sound judgment with legal, finance and R&D teams, and has worked on 8 closed transactions.

Experience

Corporate Development Associate
03/2024 - Present

Charles River Medical Boston, MA

Medical device manufacturer with $3B in revenue.

- Evaluate **150+** targets a year, building company profiles and fit scores for the strategy committee.
- Build valuation and cost-savings models in Excel for 3 closed acquisitions totaling $410M.
- Write board and investment committee materials in PowerPoint covering financial analysis, risks and returns.
- Coordinate due diligence with 8 internal functions and outside advisors on each live deal.

Investment Banking Analyst
07/2021 - 02/2024

Beacon Hill Capital Boston, MA

Healthcare-focused investment bank.

- Executed 3 sell-side M&A deals and 2 capital raises for medtech and diagnostics clients.
- Built DCF, LBO and comparable company models for 20+ pitches.
- Drafted CIMs and management presentations with attention to detail on every figure.
- Researched market sizes and reimbursement trends for 12 industry studies.

Corporate Finance Summer Analyst
06/2020 - 08/2020

Longwood Healthcare Partners Boston, MA

Healthcare advisory and capital raising boutique.

- Built a market map of 90 diagnostics companies for a buy-side search.
- Updated comparable company tables weekly for 3 live mandates.
- Summarized 10 years of acquisition history for 2 strategic buyers.

Education

Bachelor of Science
05/2021

Boston University, Questrom School of Business Boston, MA

Business Administration, Finance

Skills

- Corporate Development
- Financial Modeling
- Valuation
- Financial Analysis
- Investment Banking
- Due Diligence
- Excel
- PowerPoint
- Attention to Detail
- Sound Judgment

Certificates

Series 79 Investment Banking Representative
10/2021

FINRA