

# Isaac Feldman

## Deployment Strategist

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## Summary

Deployment Strategist with 4 years of experience putting AI and data software into production for finance and supply chain teams. Maps ERP workflows in NetSuite and SAP with customers on site, writes SQL and Python to connect data through APIs, and turns pilots into paid rollouts. Comfortable with ambiguity and owns outcomes end to end.

## Experience

### Deployment Strategist

06/2024 - Present

Hudson Ledger AI

New York, NY

AI software company automating finance operations for mid-market and enterprise firms.

- Deploy AI tools for accounts payable at 9 enterprise customers, automating 70% of invoice matching within 90 days.
- Connect NetSuite and SAP data through APIs and SQL pipelines, with daily syncs across 4 million transactions.
- Write Python data analysis notebooks that sized savings for each pilot and supported \$3.4M in expansion contracts.
- Lead stakeholder management with CFOs and controllers through weekly working sessions on site and remote.

### Solutions Analyst

07/2022 - 05/2024

Gotham Supply Analytics

Brooklyn, NY

Supply chain analytics startup serving retail and consumer goods brands.

- Built SQL models and Excel reports on inventory turns for 15 retail and consumer goods customers.
- Mapped ERP order and shipment tables for 6 customer integrations before engineering started work.
- Ran 30 discovery calls a quarter with operations leaders and wrote the problem briefs used in proposals.
- Prototyped a demand forecast in Python that cut one customer's stockouts by 18%.

## Education

### Bachelor of Science

05/2022

Cornell University

Ithaca, NY

Operations Research and Information Engineering

## Skills

- SQL
- Python
- APIs
- ERP
- NetSuite
- SAP
- Data Analysis
- AI Tools
- Excel
- Stakeholder Management