

Gregory Lindqvist

EXECUTIVE RECRUITER

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SUMMARY

Executive recruiter with 9 years in retained search, placing VP and C-suite leaders for life sciences and technology companies. Completes 14 to 18 searches a year using executive search methodologies, talent mapping and competitive intelligence, and advises boards on candidate assessment and compensation negotiation with discretion.

SKILLS

Other Skills: Executive Search Methodologies, Talent Mapping, Competitive Intelligence, Candidate Assessment, Negotiation, Recruiting, Market Mapping, Excel, Executive Presence, Discretion

EXPERIENCE

Executive Recruiter

04/2022 - Present

Harborview Search Partners

Boston, MA

Retained executive search firm with 40 consultants.

- Lead **16** retained VP and C-level searches a year for biotech and software clients, completing 94% of them.
- Map 150 to 250 potential candidates per search and brief clients on peer org charts and pay levels.
- Interview finalists with structured leadership assessments and write candidate reports for boards.
- Negotiate executive offers covering base, bonus, equity and relocation, closing 15 of 16 offers in 2025.

Senior Associate, Executive Search

06/2019 - 03/2022

Commonwealth Executive Partners

Boston, MA

Executive search firm focused on healthcare and life sciences.

- Ran research and outreach on 25 searches a year for CFO, CMO and VP-level roles.
- Built talent maps of 300+ executives in oncology, medical devices and diagnostics.
- Screened candidates by phone and wrote assessment summaries for partners and clients.
- Maintained search records and client notes for 40 active accounts in the firm's database.

Research Associate

07/2017 - 05/2019

North Shore Talent Advisors

Salem, MA

Boutique search firm serving technology and private equity clients.

- Identified 60 to 100 target candidates per search through company research and referrals.
- Prepared market maps and pay benchmarks in Excel for 30 searches.
- Scheduled first-round calls between partners and candidates across 4 time zones.

EDUCATION

Bachelor of Arts

05/2017

Boston College

Chestnut Hill, MA

Economics