Natalie Foster

// FP&A Analyst

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> SUMMARY

FP&A analyst with 4 years of planning and forecasting experience, now at a software company with $90M in annual recurring revenue. Owns financial modeling for revenue and headcount, leads the monthly forecasting cycle, and builds Tableau and Power BI views that department heads use to manage spend against budget.

> SKILLS

• FP&A • Financial Modeling • Forecasting • Budgeting • Excel • Pivot Tables • Tableau • Power BI
• Financial Statements

> EXPERIENCE

FP&A Analyst 01/2024 - Present
Summit Ridge Software Denver, CO

B2B software company with 420 employees selling scheduling tools to field-service businesses.

- Own the model linking all 3 financial statements for **$90M** ARR, adding renewal and expansion drivers in 2025.
- Lead the monthly forecasting cycle for 9 departments, landing quarterly operating expense within 2% of forecast.
- Build headcount plans for 420 employees in Excel, tying hire dates to payroll and benefits budgeting.
- Develop Tableau and Power BI dashboards on bookings, burn and churn that appear in every board meeting.

Financial Analyst 06/2022 - 12/2023
Front Range Outdoor Co. Denver, CO

Outdoor gear retailer with 38 stores and an online shop, about $150M in annual sales.

- Forecasted weekly sales for **38** stores, raising forecast accuracy from 88% to 94%.
- Built the store budget template that shortened the annual planning cycle from 8 weeks to 5.
- Analyzed 40 promotions a year with pivot tables and presented the results to the merchandising team.
- Reconciled the general ledger to the sales system each month for $150M in revenue.

Finance Intern 06/2021 - 08/2021
Rocky Mountain Members Credit Union Lakewood, CO

Credit union with 70,000 members; summer intern in the finance department.

- Developed a branch cost model covering **14** branches for the annual budget.
- Compiled monthly loan growth reports from the core banking system for the CFO.
- Tested 3 deposit rate scenarios in Excel ahead of the rate committee meeting.

> EDUCATION

Bachelor of Science 05/2022
University of Colorado Boulder Boulder, CO
Finance

> CERTIFICATES

Certified Corporate FP&A Professional (FPAC) 09/2025
Association for Financial Professionals