Rachel Goldberg

FP&A MANAGER

Minneapolis, MN • (612) 555-0198 • rachel.goldberg@email.com • linkedin.com/in/rachelgoldberg

SUMMARY

FP&A manager with 10 years in corporate finance, leading a team of 4 analysts at a $650M medical products company. Owns the annual operating plan, rolling forecasting and long-range financial modeling, and moved monthly reporting into NetSuite, SQL and Power BI so leaders see results 3 days after close.

SKILLS

- FP&A
- Financial Modeling
- Forecasting
- Budgeting
- Variance Analysis
- Excel
- NetSuite
- SQL
- Power BI
- Tableau

EXPERIENCE

FP&A Manager 06/2022 - Present

Northstar Medical Products Minneapolis, MN

Maker of single-use surgical and wound-care products with 5 product lines and $650M in revenue.

- Lead a team of **4** analysts covering commercial, operations and G&A finance for a $650M business.
- Direct the annual operating plan and quarterly forecast, consolidating 30 cost centers and 5 product lines.
- Build the 5-year model used for 2 acquisitions and a $120M debt refinancing.
- Implement NetSuite planning and Power BI reporting, shortening the close-to-report cycle from 8 days to 3.

Senior Financial Analyst 03/2019 - 05/2022

Twin Cities Foods Co. St. Paul, MN

Packaged foods maker selling frozen and snack brands to grocery chains nationwide.

- Managed budgeting for **$210M** in manufacturing spend across 4 plants.
- Delivered monthly variance analysis on price, volume and mix to the VP of Finance.
- Developed SQL queries and Tableau dashboards for $45M a year in trade promotion spend.
- Modeled a plant consolidation that saved $6M a year after approval in 2021.

Financial Analyst 06/2016 - 02/2019

Lakewood Mutual Insurance Minneapolis, MN

Regional property and casualty insurer writing home, auto and farm policies.

- Forecasted claims and premium trends for **3** lines of business in Excel.
- Prepared quarterly PowerPoint reviews for the CFO on expense and headcount trends.
- Reconciled cost center reports to the general ledger every month across 22 departments.

EDUCATION

Bachelor of Science in Business 05/2016

University of Minnesota, Carlson School of Management Minneapolis, MN

Finance

CERTIFICATES

Certified Corporate FP&A Professional (FPAC)

Association for Financial Professionals

05/2019