Emily Tran

M&A Analyst

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SUMMARY

M&A analyst with 2 years at a Chicago sell-side advisory firm, supporting 9 closed transactions in manufacturing, food and business services. Strong in financial modeling, valuation and due diligence, with clear written and verbal communication skills for buyers, lenders and company management.

SKILLS

- **Financial Modeling**
- **Valuation**
- **Due Diligence**
- **Comparable Transactions**
- **Working Capital**
- **Private Equity**
- **Excel**
- **PowerPoint**
- **Accounting**
- **Written and Verbal Communication Skills**

EXPERIENCE

M&A Analyst

07/2024 - Present

Wacker Drive Advisors

Chicago, IL

Sell-side M&A advisor to founder- and family-owned companies.

- Build operating and valuation models for sell-side mandates, supporting **9** closed deals worth $1.1B in total.
- Build working capital and EBITDA bridges alongside quality of earnings providers on each deal.
- Draft teasers, CIMs and outreach lists covering 150+ strategic and private equity buyers per process.
- Coordinate due diligence across 4 workstreams, answering 600+ buyer questions per process in the data room.

Corporate Finance Summer Analyst

06/2023 - 08/2023

Prairie State Capital

Chicago, IL

Lower middle-market investment bank.

- Researched 40 comparable transactions to support valuation ranges for 3 pitches.
- Built an Excel tracker of 200 private equity firms by sector, check size and recent deals.
- Summarized industry reports into PowerPoint pages for the deal team's weekly pipeline meeting.
- Reconciled buyer contact logs for 2 live processes so no outreach went out twice.

EDUCATION

Bachelor of Business Administration

University of Notre Dame, Mendoza College of Business

Finance

Notre Dame, IN

05/2024

CERTIFICATES

Securities Industry Essentials (SIE) 03/2024

FINRA

Series 79 Investment Banking Representative 11/2024

FINRA