ALEXIS MORGAN

M&A ASSOCIATE

CONTACT

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Dallas, TX

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SKILLS

- M&A
- Financial Modeling
- Valuation
- LBO
- DCF
- Due Diligence
- Precedent Transactions
- Working Capital
- Excel
- PowerPoint

EDUCATION

Bachelor of Business Administration

05/2021

Southern Methodist University, Cox School of Business

Dallas, TX

Finance

CERTIFICATES

Series 79 Investment Banking Representative

11/2021

FINRA

Series 63 Uniform Securities Agent State Law

01/2022

NASAA / FINRA

SUMMARY

M&A associate with 5 years in sell-side and buy-side advisory for energy services, industrial and healthcare companies in Texas. Leads financial modeling, valuation and due diligence on deals from $50M to $500M, coordinates buyers, lenders and counsel, and has helped close 14 transactions.

EXPERIENCE

M&A Associate

01/2024 - Present

Lone Oak Partners — Dallas, TX

Middle-market M&A advisory firm with 35 bankers.

- Manage execution on **5** sell-side processes at once, each with 60–150 buyers contacted.
- Build LBO and DCF models and negotiate working capital pegs with buyer advisors.
- Lead due diligence and data room setup, coordinating accountants, lawyers and management teams.
- Train and review 2 analysts, cutting model errors found in senior review by half.

M&A Analyst

07/2021 - 12/2023

Trinity River Capital — Fort Worth, TX

Investment bank for energy services and industrial companies.

- Supported 10 closed transactions, including a $480M sale of an oilfield services company.
- Prepared CIMs, buyer lists and management presentations in PowerPoint for 8 sell-side mandates.
- Built comparable company and precedent transactions analyses for 25 pitches.
- Tracked buyer bids in Excel and summarized letters of intent for 6 auctions.

Investment Banking Summer Analyst

06/2020 - 08/2020

Katy Trail Partners — Dallas, TX

Boutique advisory firm for family-owned businesses.

- Built comparable company sets for 4 pitches to industrial and distribution owners.
- Researched 120 private equity buyers and logged contacts in the firm's CRM.
- Checked figures in 2 CIMs against company financial statements before launch.