Steven Kraus

M&A MANAGER

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SUMMARY

M&A manager with 9 years in transaction advisory and corporate M&A, now running acquisitions and divestitures for a $5B industrial manufacturer. A CPA who leads financial due diligence, valuation and deal modeling, manages outside advisors and integration teams, and has closed 12 transactions since 2023.

SKILLS

Financial Due Diligence • Valuation • Deal Modeling • Quality of Earnings • Net Working Capital
Carve-Out Financial Statements • Purchase Accounting • US GAAP • Excel • Integration Management

EXPERIENCE

M&A Manager

04/2023 - Present

Northstar Industrial Group

Minneapolis, MN

Industrial manufacturer with $5B in revenue and 40 plants.

- Closed **12** acquisitions and divestitures since 2023, ranging from $20M to $350M.
- Lead financial due diligence and deal modeling, presenting valuation and returns to the executive team.
- Direct outside accountants, counsel and bankers, keeping advisor fees 15% under budget.
- Set integration plans for finance, IT and HR, completing 100-day plans on time for 9 deals.

Manager, Transaction Advisory Services

06/2019 - 03/2023

Lakeland Advisory LLP

Minneapolis, MN

Accounting and advisory firm with a 60-person deal services group.

- Led quality of earnings and net working capital work on 40+ buy-side deals for private equity clients.
- Wrote diligence reports flagging $90M in EBITDA adjustments across engagements.
- Supervised teams of 3-5 senior associates on concurrent deals.
- Built carve-out financial statements for 4 divestitures.

Audit Associate

09/2017 - 05/2019

Mill City CPAs

Minneapolis, MN

Regional public accounting firm.

- Audited 15 manufacturing and distribution clients with revenue up to $800M.
- Tested revenue, inventory and purchase accounting under US GAAP.
- Prepared workpapers and audit memos for 3 engagement managers.

EDUCATION

Bachelor of Science

05/2017

University of Minnesota, Carlson School of Management

Minneapolis, MN

Accounting

CERTIFICATES

Certified Public Accountant (CPA)

Minnesota State Board of Accountancy

08/2018