Jonathan Reyes

Manager, Medical Affairs

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Summary

Medical affairs manager with a PharmD and 8 years in medical affairs and clinical research for cardiovascular medical devices. Manages a team of 6 clinical science liaisons, runs the medical education program and supports post-market studies and evidence generation. Works closely with clinical, regulatory, marketing and market access teams while keeping medical work compliant.

Experience

Manager, Medical Affairs
01/2023 - Present

North Star Cardiovascular — Minneapolis, MN

Medical device company making structural heart and vascular devices sold in 30 countries.

- Manage 6 clinical science liaisons covering 120 implanting centers, with 95% of goals met in 2025.
- Run a medical education program of 40 peer-to-peer events a year for interventional cardiologists.
- Support 2 post-market studies with clinical research, helping enroll 600 patients 3 months early.
- Develop the annual medical affairs plan and budget of $3.5M with the vice president of clinical affairs.

Clinical Science Liaison
04/2019 - 12/2022

Mississippi Valley Medical Devices — St. Paul, MN

Cardiac rhythm management device company.

- Built scientific relationships with 70 electrophysiologists across the Upper Midwest.
- Presented clinical data at 25 hospital grand rounds and 6 regional meetings.
- Identified 8 investigator sites for a pivotal trial, 6 of which reached enrollment targets.
- Shared 30+ field insights a quarter with product and clinical teams in Salesforce.

Clinical Research Pharmacist
07/2018 - 03/2019

Twin Cities Heart Institute — Minneapolis, MN

Cardiology research center.

- Managed study drug and protocol training for 12 cardiovascular trials.
- Reviewed 300 study drug orders for protocol eligibility and dosing.
- Reported 25 adverse events to sponsors within protocol timelines.

Education

Doctor of Pharmacy (PharmD)
05/2018

University of Minnesota College of Pharmacy Pharmacy — Minneapolis, MN

Skills

- Medical Affairs
- Team Management
- Medical Education
- Post-Market Studies
- Evidence Generation
- Budget Planning
- Clinical Research
- Medical Devices
- Cardiology
- Salesforce

Certificates

Board Certified Medical Affairs Specialist (BCMAS)
02/2021

Accreditation Council for Medical Affairs

Registered Pharmacist License
07/2018

Minnesota Board of Pharmacy