SANDRA NOVAK

Regional Roofing Manager

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Regional roofing manager with 12 years of experience overseeing multi-crew commercial and industrial roofing operations across a 4-state territory. Managed $14M in annual project revenue, reduced crew overhead costs by 22%, and achieved zero OSHA recordable incidents for 5 consecutive years at CentiMark. NRCA ProCertified and OSHA 30 certified.

EXPERIENCE

Regional Roofing Manager

CentiMark Corporation

Jun 2017 - Present Denver, CO

Oversee commercial roofing operations across Colorado, Utah, New Mexico, and Arizona with 4 active crews and $14M in annual revenue.

- Managed $14M in annual commercial roofing project revenue across 4 western states
- Reduced crew overhead costs by 22% through equipment sharing, preventive maintenance scheduling, and materials consolidation
- Achieved zero OSHA recordable incidents across all crews for 5 consecutive years
- Grew regional revenue from $9.2M to $14M over 6 years by expanding into government and industrial accounts
- Negotiated 3 multi-year facility maintenance contracts with commercial property management firms worth $4.8M combined

Commercial Roofing Foreman

Beacon Roofing (Commercial Division)

Jan 2012 - May 2017 Colorado Springs, CO

Led commercial roofing crews on TPO, EPDM, and built-up roofing projects across Colorado.

- Supervised 25+ commercial projects per year, averaging $280K in contract value each
- Completed 8 government facility roofing contracts with full compliance to Davis-Bacon wage requirements
- Achieved NRCA ProCertification in low-slope membrane roofing in 2016

SKILLS

- Regional Operations Management
- Commercial Roofing Systems
- OSHA 30 Compliance
- Multi-Crew Supervision
- Budget & Cost Management
- Government Contract Compliance
- TPO & EPDM Installation
- Client & Stakeholder Management

LANGUAGES

English

EDUCATION

Bachelor of Science - Construction Management

Colorado State University

Sep 2006 - May 2010 Fort Collins, CO

CERTIFICATES

NRCA ProCertification — Low-Slope Membrane

National Roofing Contractors Association · 2016

Commercial roofing competency and quality certification

OSHA 30-Hour Construction Safety

OSHA · 2015

Advanced worksite safety management