Natalie Bergstrom

Roof Estimator

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SUMMARY

Detail-oriented Roof Estimator with 6 years of experience producing accurate bid packages for residential and commercial roofing projects. Proficient in Xactimate and EagleView software. Generated $12.4M in winning bids across 340+ projects with a 72% bid-win rate and average estimate variance of less than 3%.

SKILLS

Xactimate Estimating • EagleView Aerial Measurement • Bid Package Development • On-Site Roof Assessment
Insurance Supplement Preparation • GAF Product Costing • Contract Negotiation • OSHA 10 Compliance

EXPERIENCE

Senior Roof Estimator

Sep 2021 - Present

Beacon Roofing Supply (Contractor Partner Division) — Minneapolis, MN

Full-cycle estimation for residential and commercial roofing project bids.

- Produced winning bid packages for 340+ projects totaling $12.4M, maintaining a 72% bid-win rate against regional competitors
- Used Xactimate and EagleView aerial measurement tools to achieve average estimate variance of less than 3% from final project costs
- Conducted 120+ on-site roof assessments annually, identifying additional scope items that increased contract values by an average of $2,100 per project
- Collaborated with GAF and ABC Supply Co. representatives to secure material pricing that improved gross margin by 4.2 percentage points

Roof Estimator

Apr 2018 - Aug 2021

ABC Supply Co. (Contractor Support Division) — Minneapolis, MN

Entry-level and mid-level estimating for residential re-roofing and storm restoration projects.

- Prepared 200+ residential roofing estimates annually using Xactimate, with 98% client acceptance rate on first submission
- Reduced estimation turnaround time from 72 hours to 24 hours by creating standardized templates for common roof configurations
- Processed insurance supplement requests for 85 storm restoration projects, recovering an additional $380,000 in approved scope

EDUCATION

Bachelor's Degree in Construction Management

Jan 2015 - Dec 2018

University of Illinois at Chicago — Chicago, IL

Construction Management — GPA: 3.5