Kelsey Brandt

Sales Agronomist

Sales Agronomist and Certified Crop Adviser with 4 years of crop scouting, soil sampling and agronomy sales in west-central Iowa. Manage 85 grower accounts on 62,000 acres, building nutrient management and crop protection plans that growers renew season after season.

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EXPERIENCE

Sales Agronomist

01/2024 - Present

Raccoon River Ag Services — Jefferson, IA

Full-service agronomy retailer with seed, fertilizer, chemical and custom application.

- Manage 85 grower accounts on 62,000 acres, raising agronomy revenue from $3.4M to $4.3M in two years.
- Write nutrient management plans from grid soil sampling data, cutting average nitrogen rates 12 lbs per acre.
- Design crop protection programs after weekly crop scouting, catching tar spot early on 9,000 acres in 2025.
- Guide seed selection for each field using plot data, placing 14,000 units of corn and soybean seed per year.

Field Agronomist

06/2022 - 12/2023

Boone Valley Farm Supply — Boone, IA

Local farm supply cooperative serving about 300 growers.

- Monitored 25,000 acres each season, logging weed, insect and disease pressure for 40 grower accounts.
- Collected 3,500 soil samples per year and built variable-rate fertility maps in precision agriculture software.
- Trained 6 seasonal interns on scouting routes, sample handling and stand counts before each planting season.
- Compiled side-by-side yield reports from 18 on-farm trials that the sales team used in winter grower meetings.

CERTIFICATES

Certified Crop Adviser (CCA)

03/2024

American Society of Agronomy

Iowa Commercial Pesticide Applicator

04/2022

Iowa Department of Agriculture and Land Stewardship

SKILLS

Agronomy
Crop Scouting
Soil Sampling
Nutrient Management
Crop Protection
Seed Selection
Precision Agriculture
Account Management
Communication

EDUCATION

Bachelor of Science

05/2022

Iowa State University

Ames, IA

Agronomy