

KAREN WHITFIELD

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📍 Denver, CO

🌐 linkedin.com/in/karenwhitfield

SKILLS

- Estimating Software
- Bluebeam
- Microsoft Excel
- Conceptual Estimates
- Quantity Takeoffs
- Subcontractor Negotiation
- Value Engineering
- Microsoft Office
- Interpersonal Skills
- Analytical Skills

CERTIFICATES

Certified Professional Estimator (CPE)

American Society of Professional
Estimators
10/2021

SUMMARY

Senior Estimator with 9 years of commercial and multifamily estimating, pricing projects up to \$65M from schematic design through GMP. Leads conceptual estimates, quantity takeoffs and subcontractor negotiation using Bluebeam, Microsoft Excel and estimating software, and coaches two estimators on scope review and bid-day discipline.

EXPERIENCE

Senior Estimator

Front Range Constructors • Denver, CO • 04/2022 - Present
Regional general contractor building multifamily, education and office projects along the Front Range.

- Lead preconstruction estimates for **\$420M** in proposals since 2022, converting 31% into awarded GMP contracts.
- Produce conceptual estimates from schematic drawings within 5 days, staying within 4% of final GMP on 9 projects.
- Negotiate scope and price with 15 trade partners per bid, closing a \$1.1M gap on a 210-unit apartment building.
- Mentor 2 estimators on Bluebeam takeoffs, scope sheets and estimate checklists, cutting review rework by half.

Estimator

Mile High Commercial Group • Denver, CO • 07/2019 - 03/2022
Commercial builder focused on office interiors, retail and medical buildings.

- Priced 90+ hard bids between \$2M and \$25M, reading every drawing set and addendum before scope reviews.
- Maintained a historical cost database of 140 jobs in estimating software, used for early budgets.
- Presented value engineering options to owners and architects, saving clients \$2.3M across 12 projects.

Assistant Estimator

Arapahoe Building Co. • Englewood, CO • 06/2017 - 06/2019
Mid-size general contractor serving school districts and municipal clients.

- Completed quantity takeoffs for sitework, concrete and finishes on 60 public bids using Bluebeam.
- Tracked bid coverage in Microsoft Excel, reaching 3 or more quotes on 95% of trade scopes.
- Drafted bid forms, bonds checklists and proposal letters in Microsoft Office for municipal submissions.

EDUCATION

Bachelor of Science

Colorado State University • Fort Collins, CO • 05/2017
Construction Management