Ahmed Farouk

SENIOR TRADE COMPLIANCE SPECIALIST

Chicago, IL (312) 555-0191 ahmed.farouk@email.com linkedin.com/in/ahmedfarouk

SUMMARY

Senior trade compliance specialist with 9 years across manufacturing and customs brokerage and a U.S. Customs Broker License. Owns $350M of annual imports, free trade agreements qualification and a duty drawback program that returned $1.3M, and brings analytical skills to HTS classification, customs valuation and EAR decisions.

SKILLS

Other Skills: Trade Compliance, HTS Classification, Customs Valuation, Free Trade Agreements, Duty Drawback, EAR, ITAR, SAP GTS, Excel, Analytical Skills

EXPERIENCE

Senior Trade Compliance Specialist 03/2022 - Present

Lakeshore Industrial Equipment Chicago, IL

Food processing equipment maker with $900M in sales and plants in 3 countries.

- Own trade compliance for **$350M** of annual imports into plants in Illinois, Mexico and Germany.
- Qualify 1,200 products under USMCA and other free trade agreements, keeping supplier certificates current.
- Run a duty drawback program that has recovered $1.3M since its launch in 2023.
- Mentor 3 specialists and review their HTS classification and EAR decisions before release.

Trade Compliance Specialist 06/2019 - 02/2022

Midwest Packaging Machinery Elk Grove Village, IL

Packaging equipment manufacturer with 2 business units.

- Classified 3,500 parts and set customs valuation rules for **$120M** in related-party imports.
- Configured SAP GTS screening and classification for 2 business units, cutting manual screening by 70%.
- Supported a CBP Focused Assessment with 400 sample entries, which closed with no major findings.

Customs Entry Writer 08/2017 - 05/2019

O'Hare Customs Services Bensenville, IL

Air freight customs broker near O'Hare International Airport.

- Wrote **50** air entries a week for machinery importers and ITAR-controlled defense parts buyers.
- Sent daily Excel status reports on holds and releases to 40 importer accounts.
- Reviewed 120 commercial invoices a week for valuation and origin errors before filing.

EDUCATION

Bachelor of Arts 05/2017

University of Illinois Chicago Chicago, IL

Economics

CERTIFICATES

Licensed Customs Broker 2019

U.S. Customs and Border Protection