

John Smith

Strategic Operations Director

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Summary

Results-driven Strategic Operations Director with 8+ years of experience in driving business growth through operational excellence. Proven track record of developing and implementing strategies to improve revenue, reduce costs, and enhance customer satisfaction. Skilled in strategic planning, operational management, supply chain management, and leadership.

Experience

Strategic Operations Director

ABC Corporation · New York, USA · Jan 2015 - Present

Strategic Operations Director

- Developed and implemented operational strategies to achieve 25% increase in revenue and 15% reduction in costs
- Improved supply chain efficiency by 30% through process optimization and vendor negotiation
- Led cross-functional teams to launch new products, resulting in 20% market share growth

Operations Manager

DEF Company · Los Angeles, USA · Jan 2012 - Dec 2014

Operations Manager

- Managed daily operations to ensure 99.9% uptime and 95% customer satisfaction
- Implemented lean manufacturing principles to reduce waste by 25% and increase productivity by 18%
- Collaborated with sales team to develop and execute account plans, resulting in 15% sales growth

Education

MBA

Columbia University · New York, USA · Jan 2010 - Dec 2012

Business Administration · 3.8/4.0

Skills

Strategic Planning · Operational Management · Supply Chain Management · Leadership · Data Analysis