

RYAN FELDMAN

STRATEGY & OPERATIONS ASSOCIATE

CONTACT

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🏠 New York, NY

🌐 linkedin.com/in/ryanfeldman

SKILLS

- SQL
- Python
- Excel
- Google Sheets
- Financial Modeling
- Investment Banking
- Unit Economics
- Operating Plan
- PowerPoint
- Communication Skills

EDUCATION

Bachelor of Science

05/2023

New York University

New York, NY

Finance

SUMMARY

Strategy and operations associate with 3 years across investment banking and fintech, now running planning and special projects for a 220-person payments startup. Builds financial models in Excel and Google Sheets, pulls data with SQL and Python, and is comfortable with ambiguity when a problem has no owner yet.

EXPERIENCE

Strategy & Operations Associate 08/2025 - Present

Hudson Ledger New York, NY

Strategy and operations team reporting to the COO of a 220-person B2B payments startup.

- Own the quarterly operating plan model in Google Sheets for 9 teams, tying headcount and spend to a \$48M revenue target.
- Write SQL and Python analyses of merchant churn that led to a new onboarding flow and a 2-point retention gain.
- Run unit economics reviews for 3 payment products with finance and product, flagging one with negative contribution margin.
- Coordinate the CEO's monthly business review, turning updates from 9 team leads into a 12-slide PowerPoint deck.

Investment Banking Analyst 07/2023 - 07/2025

Battery Park Advisors New York, NY

Mid-market M&A advisory for technology and business services clients.

- Built 3-statement, DCF and LBO models in Excel for 11 sell-side and buy-side mandates worth \$40M to \$600M.
- Drafted confidential information memoranda and management presentations for 6 closed deals across 2 sectors.
- Managed data rooms and buyer Q&A lists for processes with up to 70 bidders, answering requests within 24 hours.
- Screened 200+ acquisition targets a year in Excel for investment banking pitches to private equity clients.