

# Priya Raman

## Technical Recruiter

✉ priya.raman@email.com ☎ (512) 555-0164 📍 Austin, TX 🌐 [linkedin.com/in/priyaraman](https://www.linkedin.com/in/priyaraman)

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### SUMMARY

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Technical recruiter with 5 years of full-cycle recruiting for software, data and IT infrastructure teams at growing SaaS companies. Fills 45 to 55 engineering roles a year through LinkedIn Recruiter and GitHub sourcing, runs interview loops in Greenhouse, and keeps candidates engaged when hiring plans change mid-search.

### EXPERIENCE

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#### Technical Recruiter

02/2023 - Present

Brightline Analytics

Austin, TX

*B2B analytics software company with 700 employees.*

- Run full-cycle recruiting for 15 to 20 engineering requisitions, closing 52 software and data hires in 2025.
- Source backend, DevOps and data engineers with LinkedIn Recruiter and Boolean search strings, reaching a 38% reply rate.
- Coach engineering managers on structured interviews and Greenhouse scorecards, cutting time-to-hire by 9 days.
- Present weekly pipeline and offer-acceptance numbers in Excel to the VP of Engineering.

#### IT Recruiter

07/2021 - 01/2023

Lone Star Tech Staffing

Austin, TX

*IT staffing firm placing contract developers and systems administrators.*

- Placed 70 contract and contract-to-hire IT consultants across 14 client accounts.
- Screened candidates on stack, cloud platform and certifications, learning technical recruiting from senior account leads.
- Negotiated pay rates and start dates with consultants, keeping average gross margin at 24%.
- Maintained 1,500 candidate profiles in Bullhorn with current skills and availability notes.

#### Recruiting Coordinator

08/2020 - 06/2021

Hill Country Software

Round Rock, TX

*Engineering-led software company with 180 employees.*

- Scheduled 400+ onsite and video interviews for engineering and product hiring loops.
- Booked travel and prepared interview packets for 60 out-of-state candidates.
- Updated candidate stages in Greenhouse daily so weekly hiring reviews ran on accurate data.

### SKILLS

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|-------------------------|------------------|-------------------------------------------|
| • Technical Recruiting  | • Sourcing       | • Negotiation                             |
| • Full-Cycle Recruiting | • Boolean Search | • Written and Verbal Communication Skills |
| • LinkedIn Recruiter    | • Bullhorn       |                                           |
| • Greenhouse            | • Excel          |                                           |

### EDUCATION

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#### Bachelor of Arts

05/2020

The University of Texas at Austin

Austin, TX

Psychology